



**crosby-brownlie INC.**

MECHANICAL CONTRACTORS  
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May 17, 2005

Loewke Associates  
190 Murray St.  
Rochester, NY 14606

Attn: Mike & Jim Loewke

Dear Mike & Jim:

This letter is in response to your presentation some of our employees attended on April 27, 2005. The information you provided and the avenues in which we can use to protect our "bottom line" are invaluable. We actually put these tools to work the following week on two of our projects that we are being impacted on.

I personally would recommend anyone in the construction industry not to pass up the opportunity to educate themselves in the use of the contract documents to make their business run smoother with proper documentation.

Regardless of the number of years of experience, your seminar will benefit all who attend.

Thank you again, for showing us how to help ourselves excel.

Respectfully,

Jason Brownlie  
Vice-President

JB: