

BLACKMON-FARRELL
ELECTRIC, INC.

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November 3, 2004

Loewke Associates
190 Murray Street
Rochester, New York 14606

Attn: Mike Loewke
Re: Surety and Construction Seminar

Dear Mike,

As a seasoned project manager, I recently attended your seminar as listed above and found it to be very informative. After many years of dealing with construction managers, clerk of the works, and subcontractors, many points made in the seminar opened my eyes to the little things that can be done to make a big difference at the end of a job.

I would recommend this seminar to anyone involved in contract work that is either running or expediting a project. Many times you forget the small details and concentrate on the big issues, but in the end it is the small things that can make a job successful.

Sincerely,



Richard Miller
Project Manager