



# TOWN OF IRONDEQUOIT

*"Where the land and waters meet." Est. 1839*

August 16, 2003

Loewke Associates  
190 Murray Street  
Rochester, New York 14606

Re: Loewke Associates Procedures Seminar

To Whom It May Concern:

I attended a seminar on construction policies and procedures presented by Loewke Associates on June 3, 2003. This seminar dealt with construction complexities that I feel all professionals, contractors, lawyers and engineers should understand and use to avoid contract dilemmas that usually occur when people fail to adhere to a particular contract.

The seminar was presented by Michael and James Loewke, a father and son team, with years of experience in the contracting business.. The handout material was very well organized, detailed and descriptive. I will be able to use this information as reference for years into the future, as it is timeless. The presentation was excellent and easily understood by all attendees, even though there were varying levels of background and experience in attendance. Generally, a presentation off this type begins to lose its audience after the first hour or so. However, what was very unusual about this particular session was that Mr. Loewke was able to hold everyone's attention, without exception, throughout the whole program. He balanced his presentation with timely humor that related extremely well to the subject at hand. Additionally, the seminar provided enough time for comments, questions and answers that added another dimension.

I would highly recommend this excellent presentation to anyone involved with construction, whether administrative, engineering, legal or technical, contractor or owner. It is professional, informative and instructive and one well worth its cost.

Sincerely

Donald S. Milton  
Deputy Supervisor,  
Town of Irondequoit, New York