



JOHN W. DANFORTH COMPANY
GENERAL CONTRACTORS FOR MECHANICAL SYSTEMS

Industrial Piping • Power Plants • Heating/Air Conditioning • Plumbing • Air and Water Pollution Control

September 5, 2003

Loewke Associates
190 Murray Street
Rochester NY, 14606

Gentleman:

Thank you for conducting The Construction & Surety Workshop for the members of our management group. The information and documentation handouts provided were informative, worthwhile and will continue to be helpful to us for many years to come. The presentation given was extremely well prepared, yet humorous which kept the attention of all participants.

As a result of this seminar we anticipate a substantial increase to our bottom line net profits, with no additional costs. Also, we will be able to restructure some of our office procedures to create a savings for the future based on the copyrighted paperwork and procedures taught in the seminar. Since taking the seminar, Loewke Associates has made themselves available for clarifications or additional information as requested by us. This resource alone has been extremely valuable. We would recommend the workshop to any construction professional or contractor.

Respectfully,

Kevin G. Reilly
Chief Executive Officer

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